



Company Name	ZiPLY Fiber
Name Meaning	Brilliantly fast connection + refreshingly great service <ul style="list-style-type: none">• Doing our jobs honestly and thoroughly• Working efficiently, capably and confidently• Acting personably, responsibly and enthusiastically
Deal Details	Acquiring Northwest operations of Frontier Communications <ul style="list-style-type: none">• \$1.35 billion transaction• Expected closing this Spring, as soon as April 30
Services	Residential: Internet (Fiber and DSL), TV, Phone Commercial: Connectivity, Private Network, Communications, Cloud
Service Area	Washington, Oregon, Idaho and Montana Primary offices: Kirkland (WA), Everett (WA), Beaverton (OR)
Area Served	More than 1.6 million residential and business locations (passings) (Day 1) <ul style="list-style-type: none">• Investing to grow overall passings and migrate copper passings to fiber• Currently 31% of all passings are fiber: target is 80%+ fiber over next several years
Subscribers	~300,000 Internet subscribers (Day 1) <ul style="list-style-type: none">• 270,000 Residential and 25,000 Commercial Internet subscribers
Employees	~1,200 total employees ~980 retained from Frontier Communications ~200 actively hiring
Leadership	Executives are all local Northwest based <ul style="list-style-type: none">• Harold Zeitz, CEO• Brian Stading, COO• Bam Liem, CTO• Wayne Schattenkerk, CFO• Byron Springer, General Counsel• Steve Weed, Board Chairman Each with decades of major network insight/design/build/operations
Network	ZiPLY has already committed to invest more than \$100 million to upgrade the network over the next several years. Following the upgrade, more than 80% of the total premises passed will be served by our modern, resilient, brilliantly-fast fiber infrastructure.
Passings	Washington 956,000 Oregon 519,000 Idaho 178,000 Montana 11,000